

# MAP IT

**Using the 4 Cs to Design and  
Deliver Great Training**

**This micro-course was created  
for the South Carolina Center  
for Child Care Career Development.**





# MAPS ...



# MAPS ...

A detailed nautical chart is the background, showing various islands, reefs, and depth soundings. A wooden galleon compass is positioned diagonally across the chart. A clear plastic ruler is placed horizontally below the compass. A black ballpoint pen lies to the right of the ruler. The scene is lit with a warm, golden light, creating a sense of adventure and navigation.

help you reach your destination.



# MAPS ...

A topographic map is spread out on a surface, showing contour lines and geographical features. A metal compass, a ruler, and a pencil are placed on the map, suggesting navigation or surveying work. The scene is lit with a warm, golden light, creating a focused and professional atmosphere.

help you reach your destination.

show you the easiest way to get there.

# MAPS ...

A topographic map is spread out on a surface. A compass is placed on the map, and a ruler is laid across it. A pen is also visible on the map. The map shows various geographical features like hills, valleys, and water bodies.

help you reach your destination.

show you the easiest way to get there.

keep you on track so you don't get lost.



# MAPS ...

A topographic map is the background of the entire slide. It features contour lines, a river, and various geographical features. Overlaid on the map are a metal compass, a ruler, and a pencil, suggesting navigation and measurement.

help you reach your destination.

show you the easiest way to get there.

keep you on track so you don't get lost.

show you where you are along the way.



There is a  
**MAP**  
that will  
do the same  
for any  
training  
you design  
and deliver.

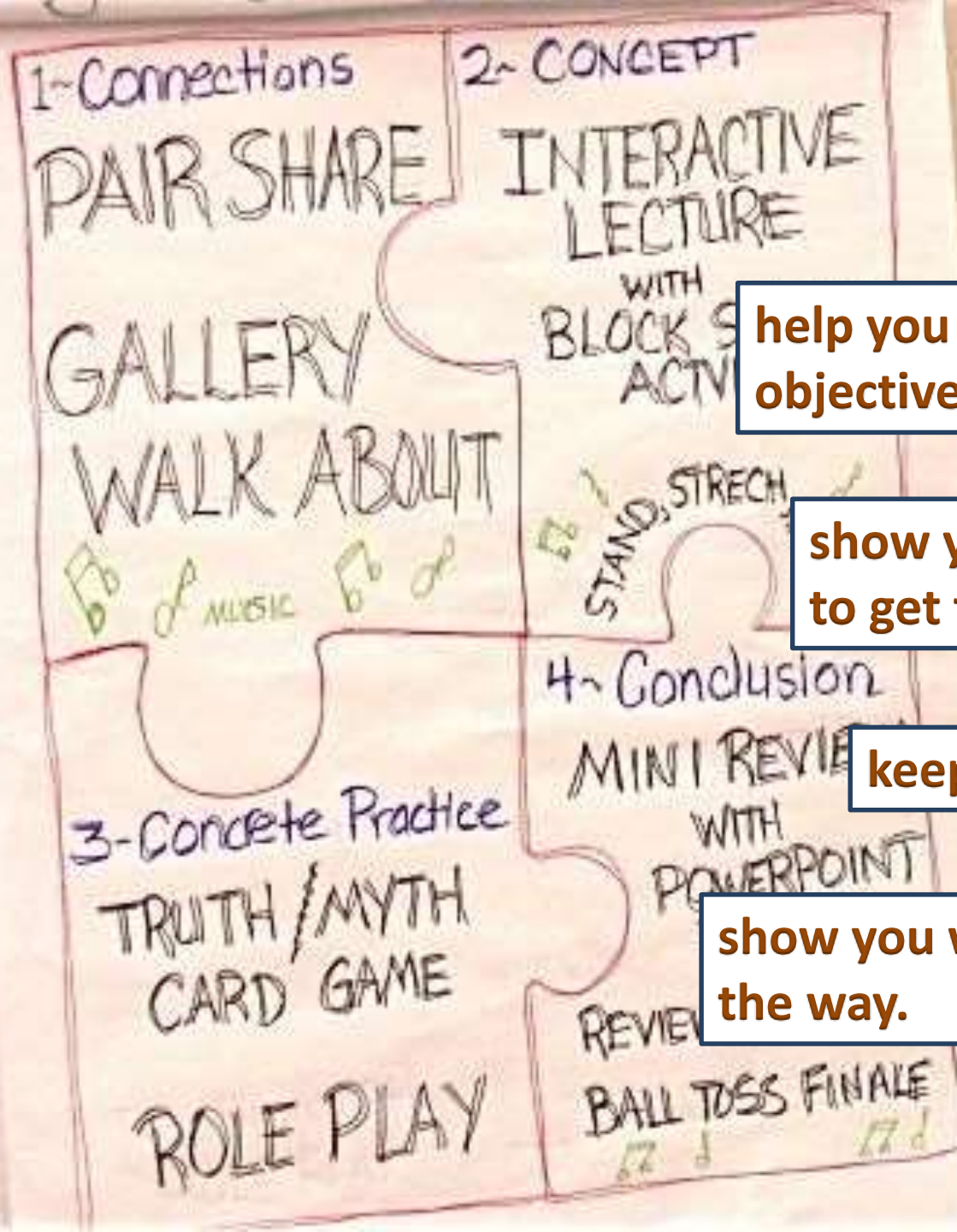


It's called the

# 4Cs

and it's quick and  
easy to learn  
and to use.





## The 4 Cs will:

help you reach your learning objectives.

show you the easiest way to get there.

keep you on track.

show you where you are along the way.



**Because you  
will be making  
your own 4 Cs map,  
you will need:**

**a piece of blank  
paper,  
1 or 2 markers,  
some sticky  
notes.**



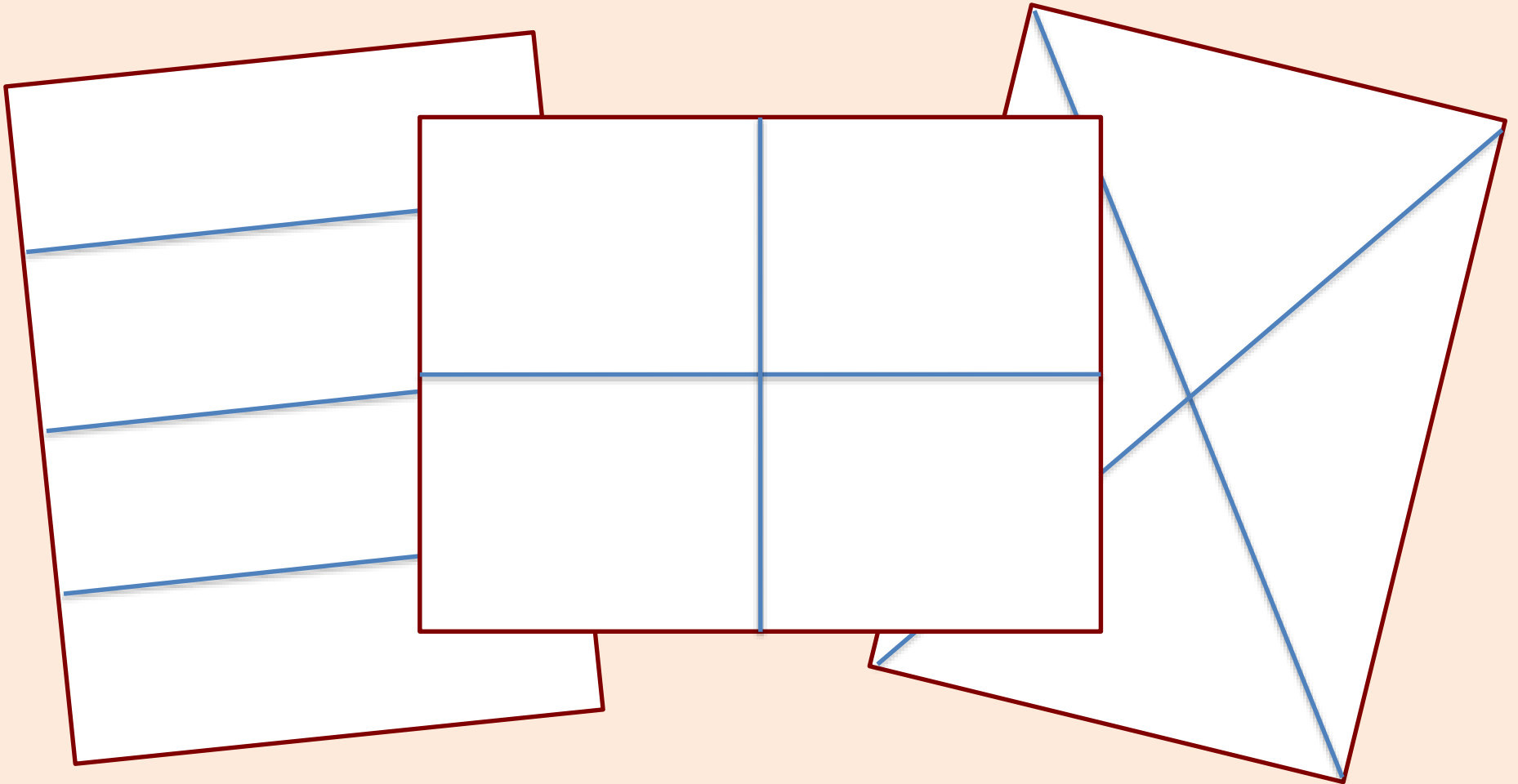
# Lines

# and Signs



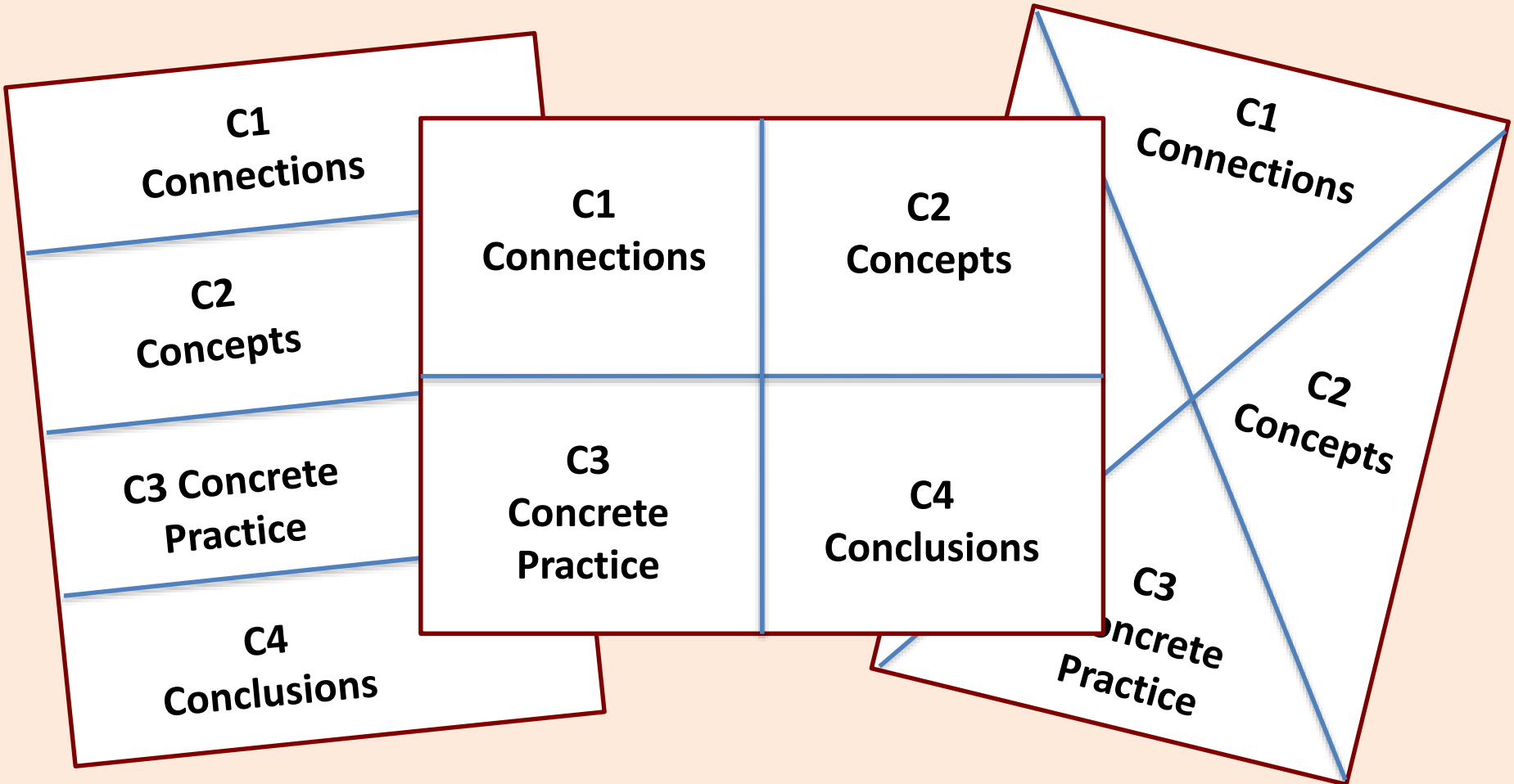


# Use lines to divide your paper into 4 sections.



These are examples of some of the ways you can do it.

# Label each section with a “sign.”



Now you're ready to use your map.



# Pop Quiz



Why is it important to use a 4 Cs map when designing instruction? Choose all statements that apply, then click to the next slide for the answers.

A. To help keep you on track.

B. To help you reach the learning objectives.

C. Because the map looks good on a wall.

D. To show you where you are along the way.

E. To show the easiest way to get there.

F. Because everyone is using a map these days.



# Pop Quiz

**A. To help keep you on track.**

**B. To help you reach the learning objectives.**

**D. To show you where you are along the way.**

**E. To show the easiest way to get there.**

**Yes, the map will help do all the above.**



# C1 Connections





Link  
learners  
to learners  
and  
learners  
to the topic.



## Use short opening activities that:

- \* connect learners to what they already know (or think they know) about the topic.
- \* connect learners to each other in meaningful ways.
- \* connect learners to what they want to learn (their own learning goals).

# Examples of C1 Activities

**TABLE TALK:** Learners participate in a short table group discussion about what they want to learn from the class.



**DATA HUNT:** Learners gather previously-learned data from other table group members and share this data with their own table groups.



**THINK AND WRITE:** Learners write their own personal learning goals, then share what they wrote with their table group.



**STANDING SURVEY:** Learners ask other table group members what they hope to be able to do with what they learn in the class. They summarize this information when back with their own group.

# Tools for Your Trainer's Toolbox

Table Talk

Data Hunt

Think and Write

Standing Survey



Put the welcome,  
introductions,  
announcements,  
learning objectives,  
and anything else  
**AFTER**  
the connection  
activity.

## C1 – Connections

Connection Activity: Table Talk  
Welcome  
Introductions  
Announcements  
Learning Objectives

## C2 Concepts

## C3 – Concrete Practice

## C4 – Conclusions



# Pop Quiz

Which statements ARE examples of effective C1 activities (tools) that connect learners to the topic and to each other? Choose your responses, then click to the next slide for the answers.

**1. In pairs or triads, learners do a one-minute discussion about what they already know about the topic.**

**2. Each learner stands and introduces himself or herself to the class.**

**3. In table groups, learners discuss which of the course learning objectives are most important to them and why.**

**4. The instructor introduces herself to the group with a personal story.**



# Pop Quiz

**1. In pairs or triads, learners do a one-minute discussion about what they already know about the topic.**

**3. In table groups, learners discuss which of the course learning objectives are most important to them and why.**

**Yes, #1 and #3 are effective C1 tools.**



# **Sticky Notes Summary**

**Sticky Note #1: Write your own one-sentence summary of C1 Connections. Use slides #18 - #19 as a guide, if necessary.**

**Sticky Note #2:  
Write the title of a connection activity (tool) you plan to use as part of the C1 step of the map.**

**Post your 2 sticky notes on C1 of your map.**



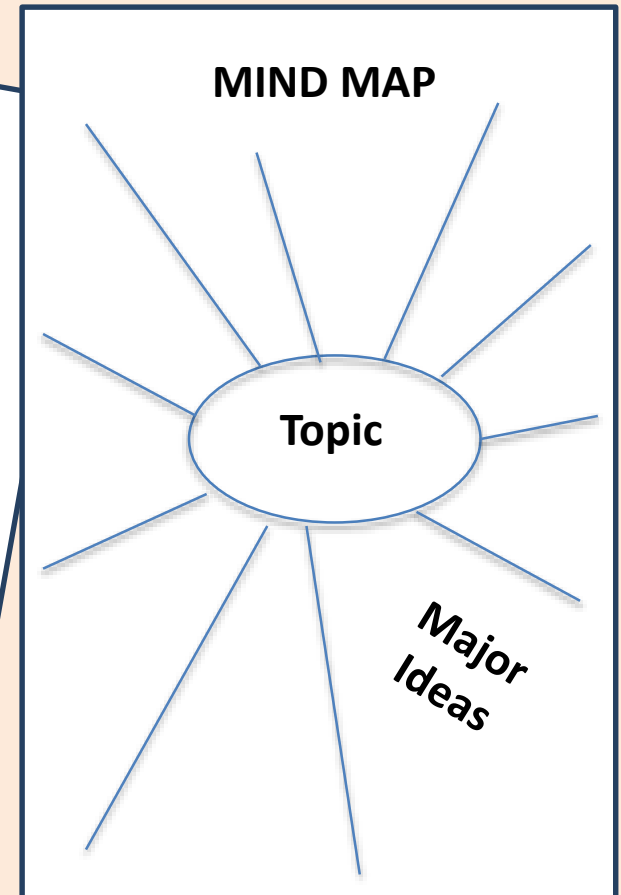
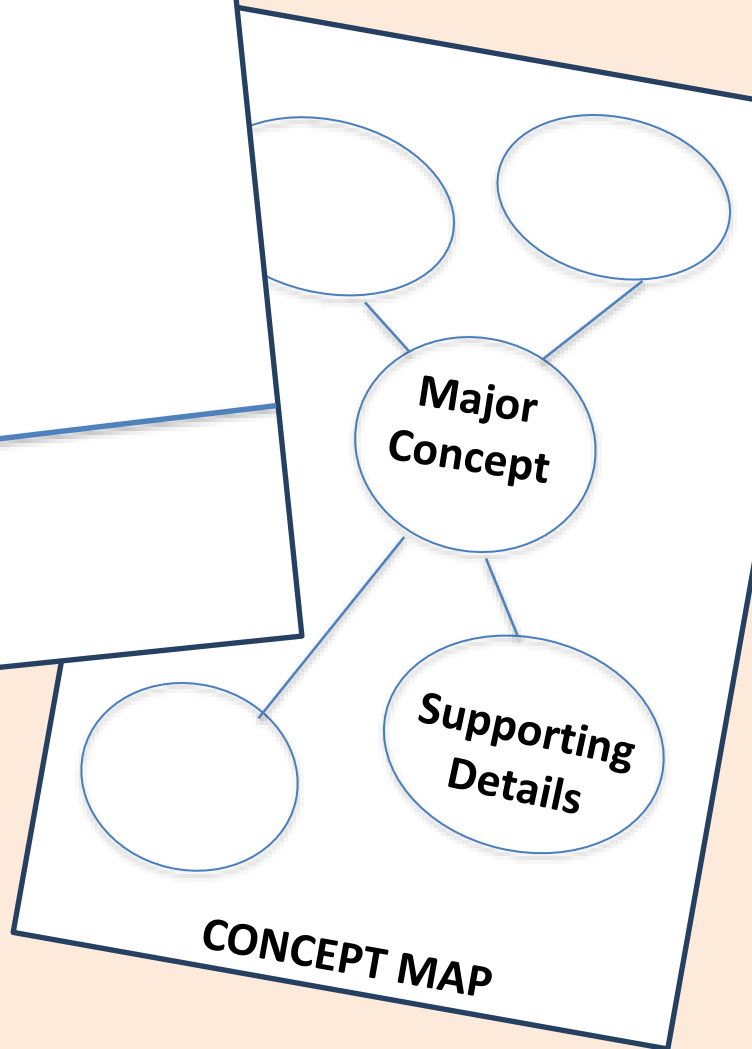
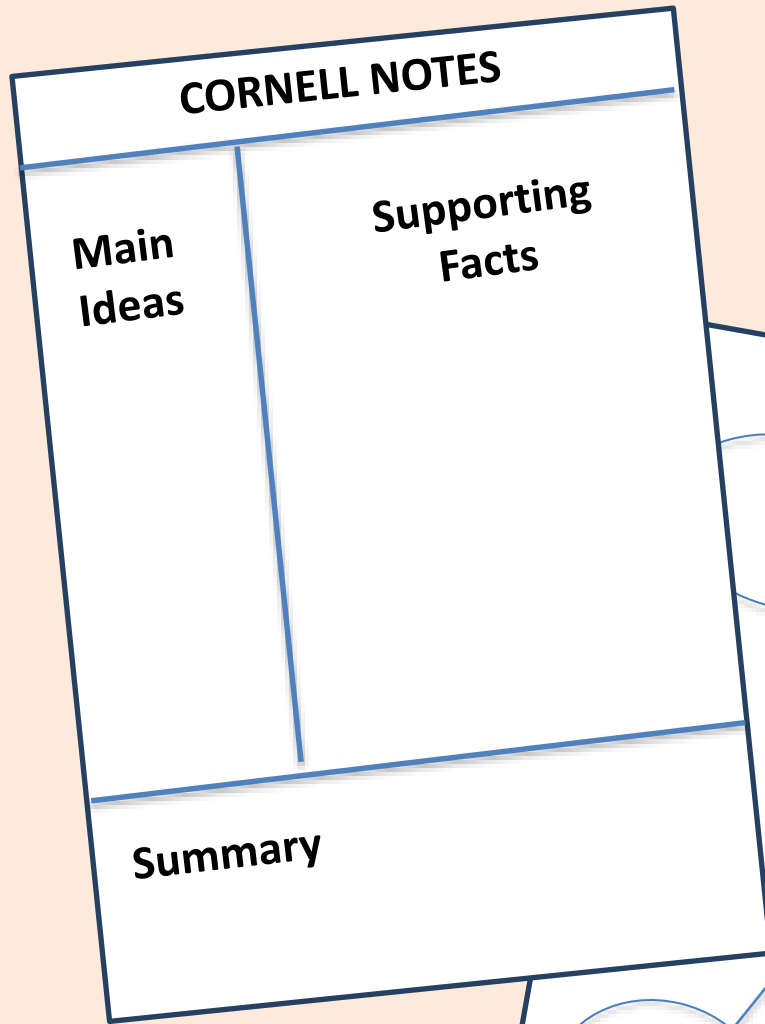
# C2 Concepts



Teach  
content in  
small  
“chunks”  
of 10-20  
minute  
segments.



**Have learners  
take notes on a  
graphic organizer.**



Google “graphic organizers” for free examples and templates.



**Follow each  
content  
chunk with  
a 1-minute  
review.**



# Examples of C2 Review Activities

**STANDING QUIZ:** Learners stand, pair up, and ask each other a content-related question. If they each answer correctly, they sit back down.



**ONE-SENTENCE SUMMARIES:** Learners write and then share one-sentence summaries of the main ideas presented so far.

**PAIR SHARE:** Learners form pairs or triads and share what they feel are the most important facts they have learned so far.



**PASS THE QUESTION:** Each learner writes a content-related question on an index card and then passes the card to another table member who writes the answer for a group discussion later.



# Tools for Your Trainer's Toolbox

Standing Quiz

One-Sentence Summaries

Pair Share

Pass the Question

Insert  
1-minute  
review activities  
**BETWEEN**  
each content  
segment.

### **C1 – Connections**

Connection Activity: Table Talk  
Welcome  
Introductions  
Announcements  
Learning Objectives

### **C2 Concepts**

Content Segment #1 with Graphic  
Organizer  
1-Minute Review: Pair Share  
Content Segment #2 with Graphic  
Organizer  
1-Minute Review: Sentence  
Summaries

### **C3 – Concrete Practice**

### **C4 – Conclusions**

# Pop Quiz



**You decide if the statement below is a myth or a fact. Then click to the next slide to check your answer.**

**1. If you have a lot of information to cover, lecturing for a full fifty minutes and then taking a ten minute break is an effective method of instruction.**





# Check your answer:

**1. If you have a lot of information to cover, lecturing for a full fifty minutes and then taking a ten minute break is an effective method of instruction.**

**MYTH. You may be able to cover all the material, but this is the least effective method of instruction as far as learner retention of content is concerned. Learners need time to think about, write about, and discuss the information being learned *as they learn it*.**

# Pop Quiz



**You decide if the statement below is a myth or a fact. Then click to the next slide to check your answer.**

**2. It's wise to divide your content into smaller segments and engage learners in short, quick review activities between segments because they will remember more of the content this way.**





# Check your answer:

**2. It's wise to divide your content into smaller segments and engage learners in short, quick review activities between segments because they will remember more of the content this way.**

**FACT. Research from cognitive neuroscience proves that the human brain learns better and can retain information longer when learning is interspersed with short periods of active review.**



# Pop Quiz



**You decide if the statement below is a myth or a fact. Then click to the next slide to check your answer.**

**3. When learners take notes while listening to a lecture, they will remember more of the material, especially if the instructor pauses to allow time for learner reflection and writing.**



**Check your answer:**

**3. When learners take notes while listening to a lecture, they will remember more of the material, especially if the instructor pauses to allow time for learner reflection and writing.**

**FACT. More of the brain is engaged when learners have time to think about and write about what they have heard.**



# **Sticky Notes Summary**

**Sticky Note #3: Write a short summary of one change you plan to make in your content delivery the next time you teach or train.**

**Sticky Note #4:  
Write the title of a 1-minute review activity (tool) you plan to use during the C2 Concepts step.**

**Post your 2 sticky notes on C2 of your map.**



C3

# Concrete Practice





**Have learners  
do an  
active skills  
practice  
or  
active review  
of content.**

## Use concrete practice activities that:

- \* actively involve and engage ALL learners, not just a few.
- \* are high-energy, interesting, and meaningful to learners.
- \* reinforce the skills being learned or the information that has been taught.



# Examples of C3 Practice Activities

## **TABLE GROUP PRACTICE:**

Learners work together to practice a skill or play a review game. They teach each other and give each other feedback.





### **TABLE GROUP PRACTICE:**

Learners work collaboratively to build a 3-dimensional representation of major concepts. They fill in a review worksheet and discuss how to apply the content to their jobs.

For 3-D activities, have craft materials available such as pipe cleaners, clay, markers, popsicle sticks, scissors, colored paper, stickers, etc.



# Tools for Your Trainer's Toolbox

skills practice

active review game

3-D concepts representation

review worksheets

discussions about  
application of content



**ALL** learners  
**PARTICIPATE**  
in an active review  
of major concepts.

### **C1 – Connections**

Connection Activity: Table Talk  
Welcome  
Introductions  
Announcements  
Learning Objectives

### **C2 Concepts**

Content Segment #1 with Graphic  
Organizer  
1-Minute Review: Pair Share  
Content Segment #2 with Graphic  
Organizer  
1-Minute Review: Sentence  
Summaries

### **C3 – Concrete Practice**

Active Review Game: Myth or Fact  
Review Worksheet

### **C4 – Conclusions**

# Pop Quiz

What word or phrase completes each sentence? Click back to slide #44 if you're not sure, or click to the next slide for the answers.

1. The C3 activities should involve and engage \_\_\_\_\_, not just a few.
2. C3 activities are always interesting and \_\_\_\_\_ to learners.
3. Concrete practice activities \_\_\_\_\_ the skills being learned or the information that has been taught.



# Check your answers:

1. The C3 activities should involve and engage ALL LEARNERS, not just a few.
2. C3 activities are always interesting and MEANINGFUL to learners.
3. Concrete practice activities REINFORCE the skills being learned or the information that has been taught.



# **Sticky Notes Summary**

**Sticky Note #5: Write a short description of a practice activity (tool) you might use the next time you instruct others.**

**Sticky Note #6:  
Write a short summary of what learners should be doing during the C3 step of the map.**

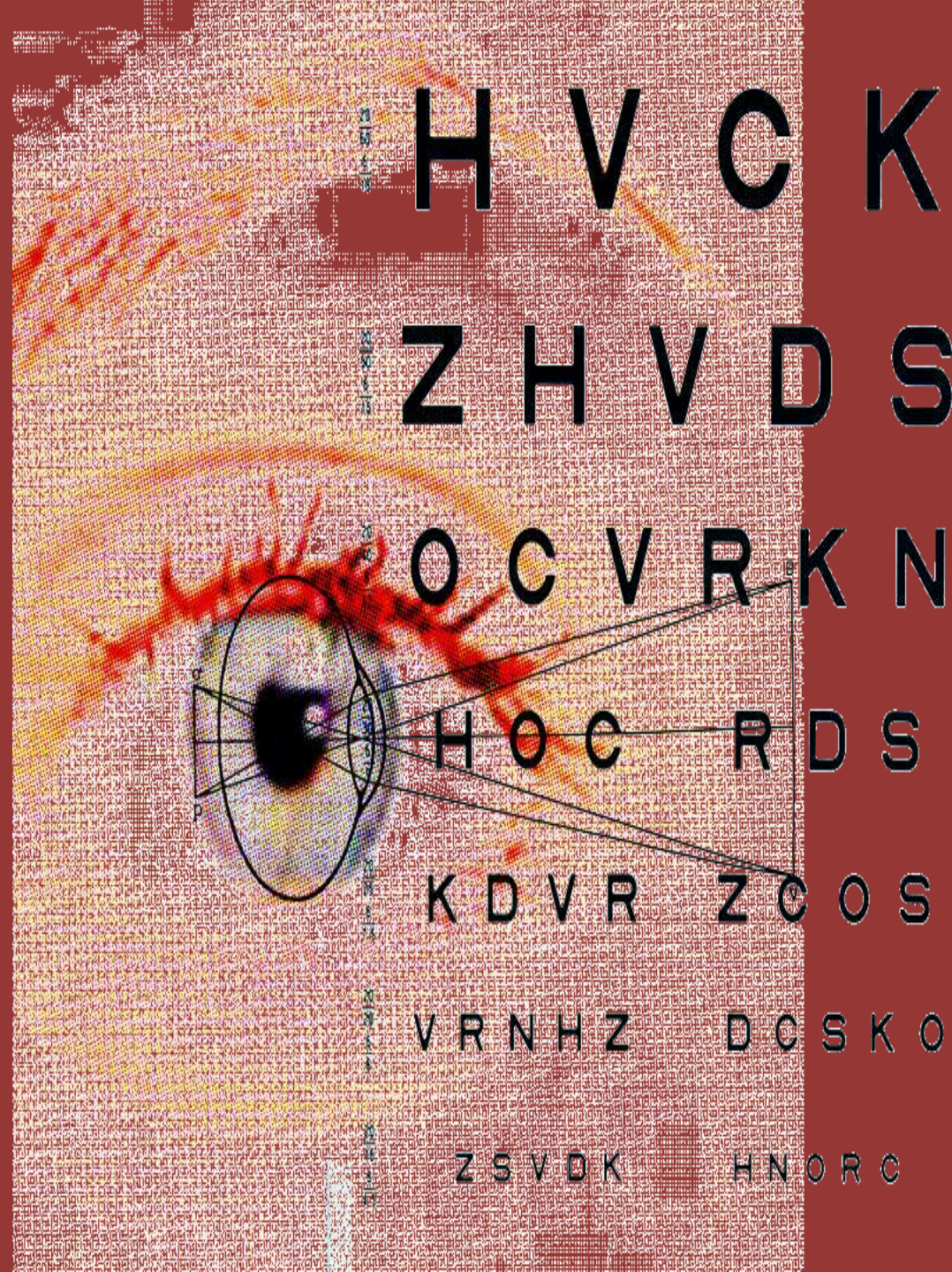
**Post your 2 sticky notes on C3 of your map.**

# C4 Conclusions





**Give learners  
time to  
summarize  
and evaluate  
what they  
have learned.**







Learners also  
need to make  
a commitment  
to use the  
new skills  
or new  
knowledge.



## Include conclusion activities in which:

- \* learners create verbal or written summaries of what they have learned.
- \* learners discuss or write how they plan to use what they have learned.
- \* learners do verbal or written evaluations of what they have learned.
- \* learners celebrate the class completion and the collaboration with other learners.



# Examples of C4 Conclusion Activities



**THE WALKABOUT:** In pairs or triads, learners walk around the perimeter of the room discussing the most important concepts they learned and what they plan to do with this knowledge back on the job.



**RAPS AND RHYMES:** Table groups create short raps, poems, or songs with motions for content summaries. They lead the whole group in the recitation, singing and moving.



**CELEBRATION TIME:** Learners stand and give specific class members verbal compliments for their contributions to the learning. They applaud each other and do fast and quick handshakes or high-fives with everyone in the room.





# Tools for Your Trainer's Toolbox

The Walkabout

Raps and Rhymes

Celebration Time

Put the  
celebration activity  
**LAST**  
so everyone leaves  
feeling positive  
about the  
learning experience.

### **C1 – Connections**

Connection Activity: Table Talk  
Welcome  
Introductions  
Announcements  
Learning Objectives

### **C2 Concepts**

Content Segment #1 with Graphic  
Organizer  
1-Minute Review: Pair Share  
Content Segment #2 with Graphic  
Organizer  
1-Minute Review: Sentence  
Summaries

### **C3 – Concrete Practice**

Active Review Game: Myth or Fact  
Review Worksheet

### **C4 – Conclusions**

Evaluations  
The Walkabout  
High-Fives Celebration



# Pop Quiz



**C4 Conclusions should include which four pieces? Choose one of the three lists, then click to the next slide.**

- 1. Introductions, learning goals, agenda, housekeeping**
- 2. Summaries, evaluations, action plans, celebration**
- 3. One-minute reviews, graphic organizers, skills practice, review games**

# Pop Quiz

The background of the slide is a close-up photograph of several round lollipops in various colors (red, orange, yellow, green, purple) on white sticks, scattered across a white surface. The lollipops are partially unwrapped from their white paper packaging.

**2. Summaries, evaluations, action plans, celebration**

**Yes, #2 is the correct list for C4 Conclusions.**



# **Sticky Notes Summary**

**Sticky Note #7: How does the C4 Conclusions step of the map differ from the closing activities of most traditional training programs?**

**Sticky Note #8:  
Write a title and  
description of a C4  
activity (tool)  
you plan to use  
the next time you  
teach or train.**

**Post your 2 sticky notes on C4 of your map.**



# MAP REMINDERS:



# MAP REMINDERS:

The background of the slide is a close-up photograph of a map. A compass and a ruler are placed on the map. The map shows various geographical features, including a body of water and a landmass labeled 'MONUMENT ISLAND'. The lighting is warm, creating a golden glow over the map.

The 4 Cs map is a basic outline of your lesson, class, or training. You have to fill in the content and details.



# MAP REMINDERS:

The 4 Cs map is a basic outline of your lesson, class, or training. You have to fill in the content and details.

You will need to figure out how much time to allow for each step of the map. This will depend on the total training time and the amount of content. The steps can be as long or as short as necessary.



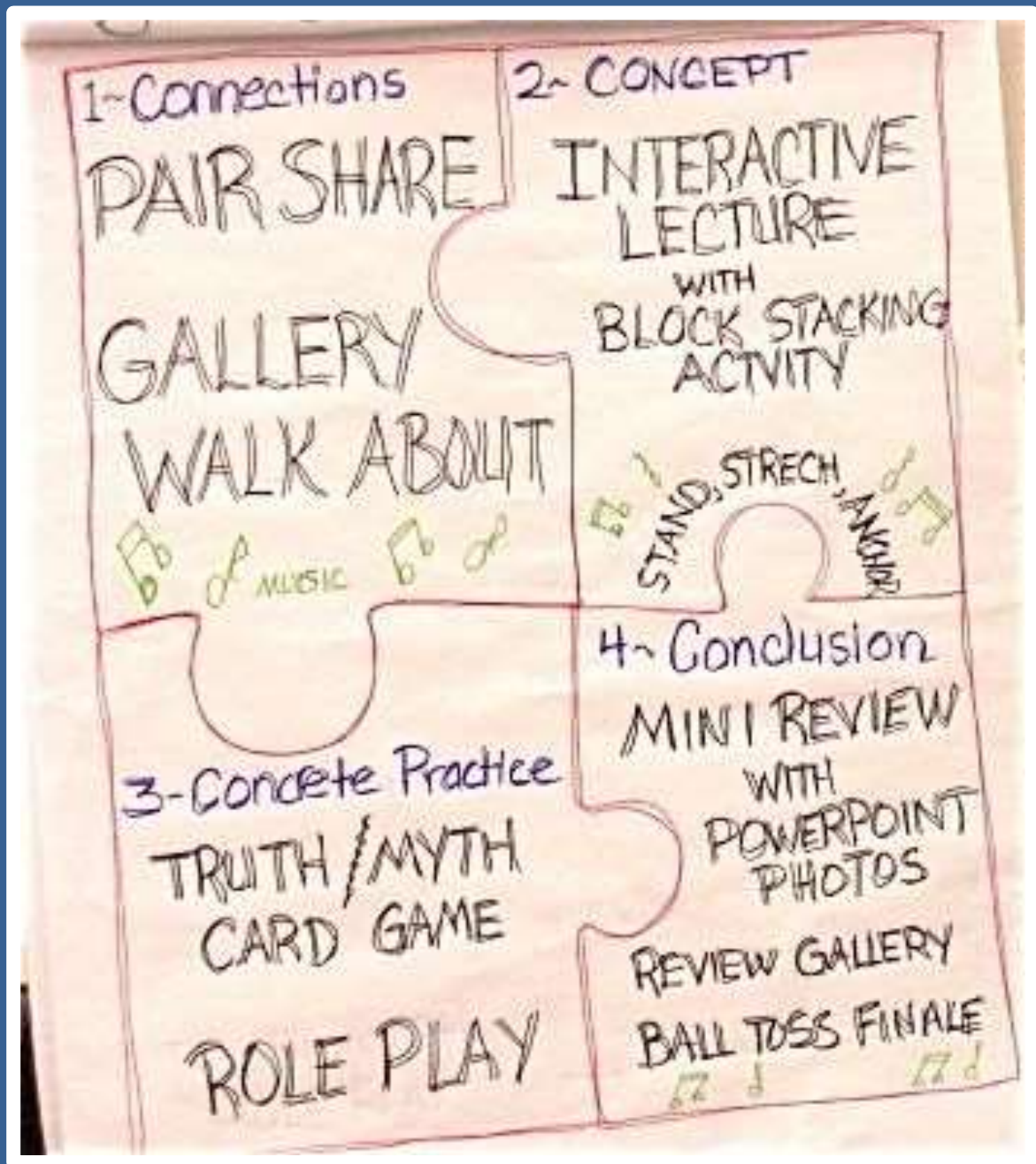
# MAP REMINDERS:

The 4 Cs map is a basic outline of your lesson, class, or training. You have to fill in the content and details.

You will need to figure out how much time to allow for each step of the map. This will depend on the total training time and the amount of content. The steps can be as long or as short as necessary.

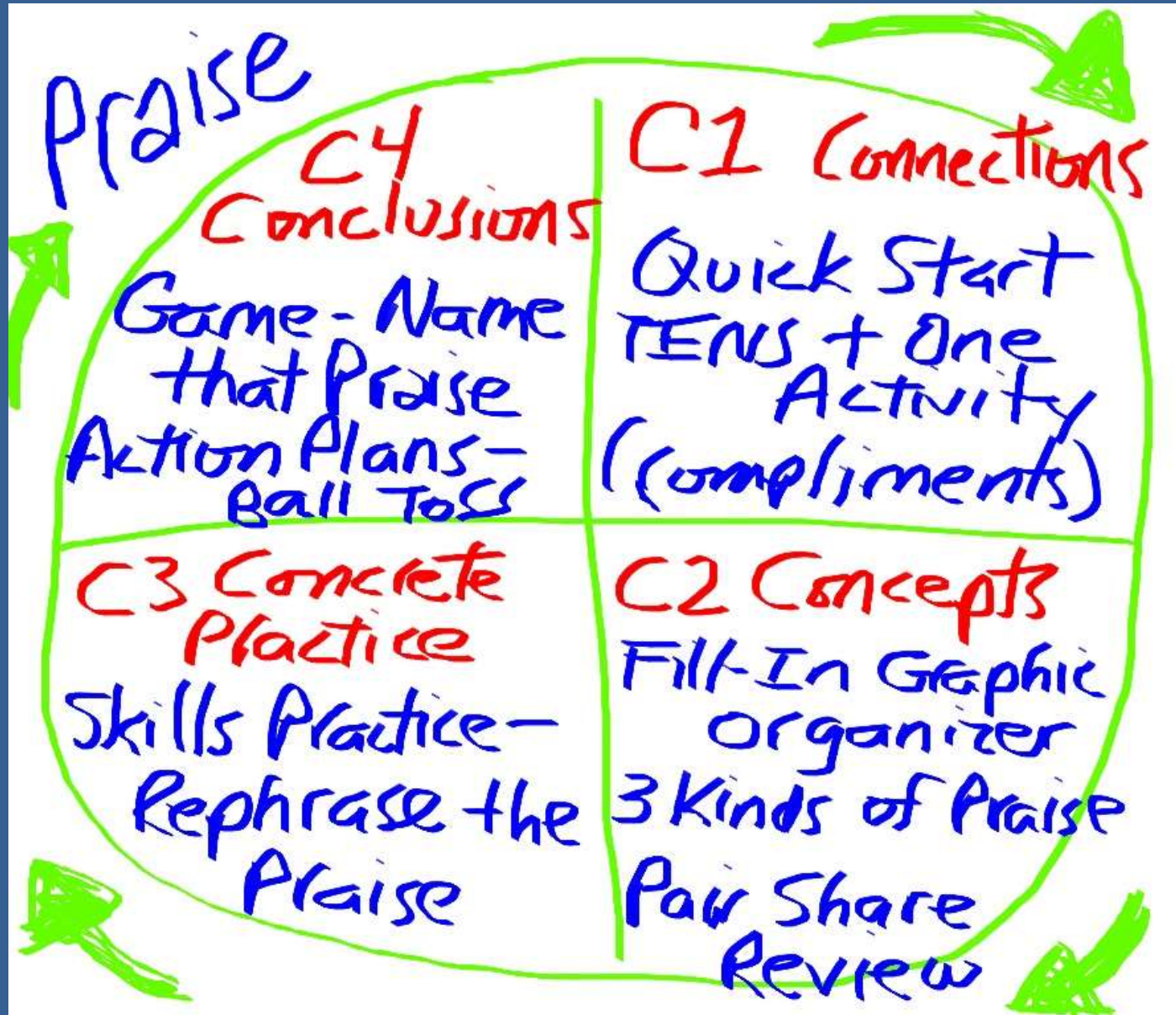
Post your map where you can see it as you teach. You may still decide to write out a detailed script, but the map will be your quick, visual guide.

# 4 Cs Map Example





# 4 Cs Map Example



# T.E.A.C.H. ECE Project

C1 Connections  
Pair-Share  
Shout Out → Tools

C2 Concepts  
Graphic Organizer  
Think and Write  
Fill-in-the Blanks → Tools

C3 Concrete Practice  
Myth or Fact Game - Tool

C4 Conclusions  
Ball Toss Summaries  
& Action Plans → Tools

## 4 Cs Map Example

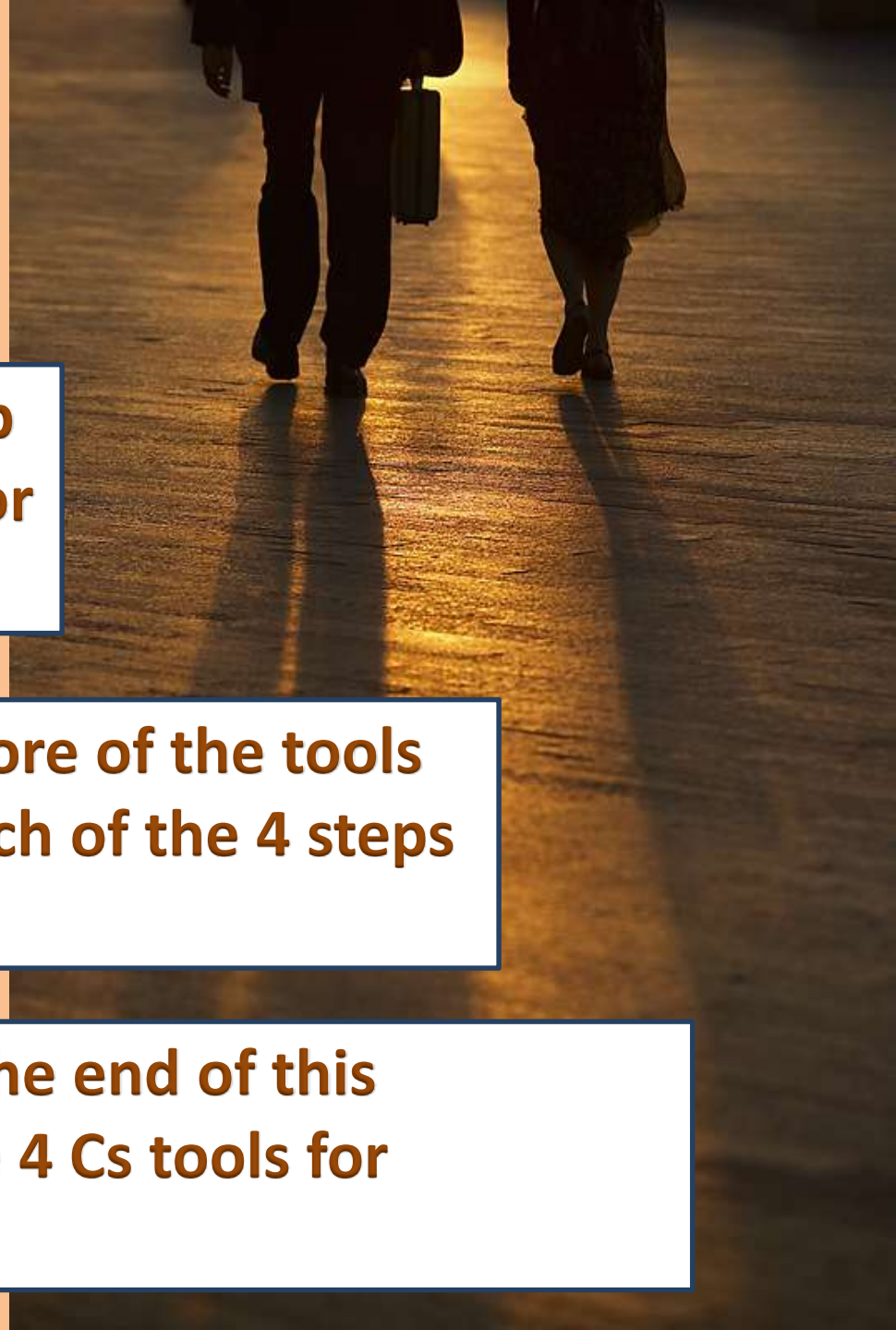


# Next Steps

**1. Create a 4 Cs map for your next class or training.**

**2. Use one or more of the tools (activities) in each of the 4 steps of the map.**

**3. Explore the resources at the end of this micro-course to gather more 4 Cs tools for your trainer's toolbox.**





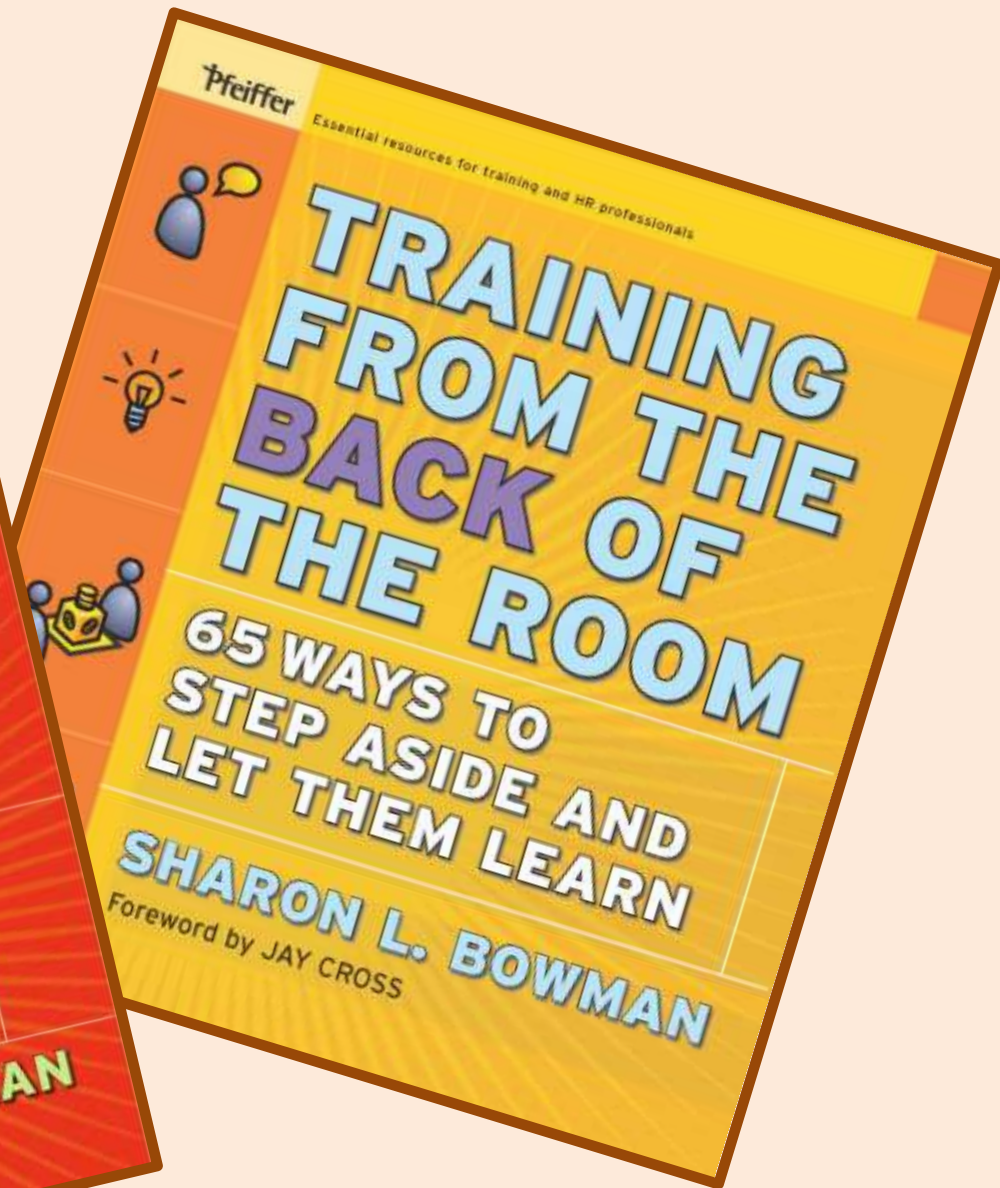
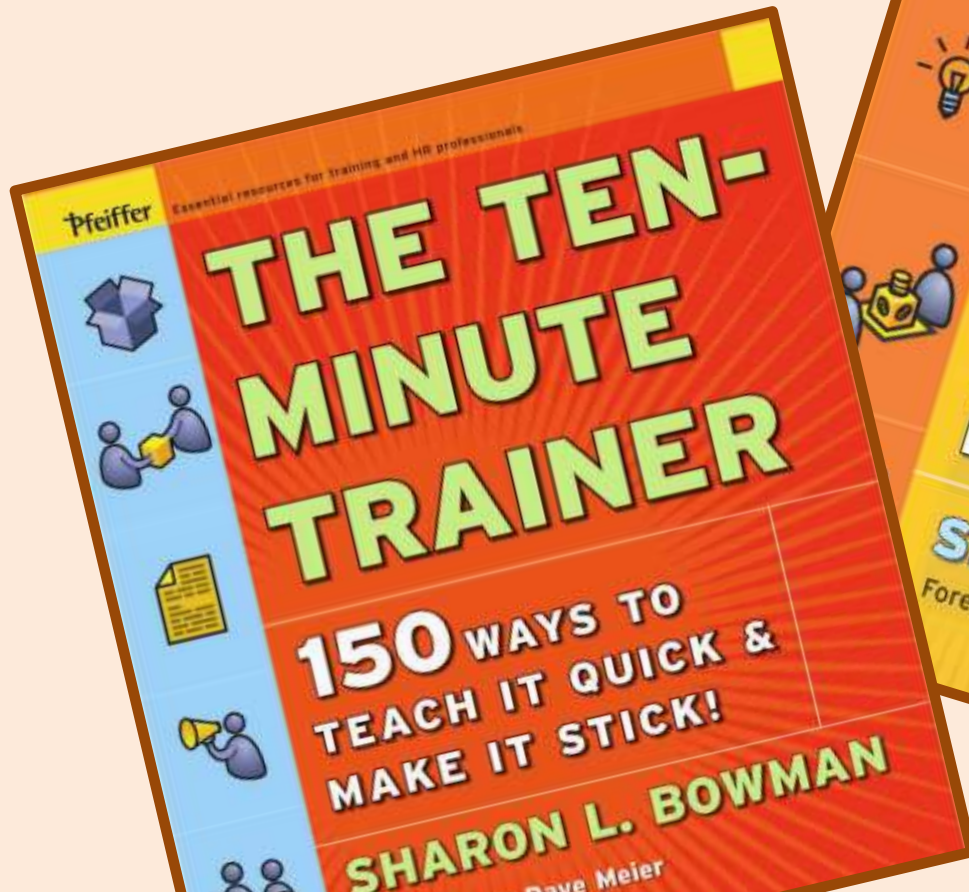
## **A note to all trainers** for the South Carolina Center for Child Care Career Development:

If you have completed this micro-course as part of your course requirements for **Principles of Adult Learning**, please photocopy your **4 Cs training map** and e-mail it to:  
**[melissa.starker@dss.sc.gov](mailto:melissa.starker@dss.sc.gov)**.

Please be sure to include your name and contact information.



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A person is sitting on a bed with white linens, using a laptop. In the foreground, on a light-colored carpet, are several colorful building blocks (red, orange, yellow, purple, pink) scattered and some stacked. The background is softly blurred.

## **Resources for more 4 Cs information:**

**Go to the following on [www.slideshare.net](http://www.slideshare.net):**

**“Teaching Adults ANYTHING in 4 Easy Steps”**

**“How to Design Great Training: Begin with the End in Mind”**





**Slide set created for the South Carolina  
Center for Child Care Career Development**

**Slide set created by Sharon L. Bowman,  
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**Special thanks from the Center for Child Care Career Development to the South Carolina trainers whose photos are part of this micro-course.**



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